

# Upsell at OfferPrice

## Description

OfferPriceRQ upsell (from offer) enables the user to get upsell offers in OfferPriceRS from the selected offer. The most common type of upsell provides offers to a more expensive ticket type within the same cabin.

## In scope

- Available in versions 18.1 and 21.3.

## Process

- AirShoppingRQ: standard shopping request including itinerary, pax list, cabin list, and optional corporate code(s).
- AirShoppingRS: may contain a mix of public and corporate fares.
- OfferPriceRQ: with the upsell option (see examples).
- OfferPriceRS: requested Offer with additional upsell Offers (if available) provided.
  - o Corporate code(s) are carried over from the shopping criteria.
  - o Itinerary, pax, and cabin are carried over from the selected offer.
  - o Other parameters are not used for the upsell offer computation.
  - o If no upsell offers are available, a warning is displayed: "UNABLE TO RETRIEVE UPSELL OFFER".
- OrderCreateRQ: an Order can be created normally based on any selected offer.

## Illustration

OfferPriceRQ (18.1)	<pre>&lt;ShoppingCriteria&gt;   &lt;FarePreferences PreferencesContext="UPSELL"/&gt; &lt;/ShoppingCriteria&gt;</pre>
OfferPriceRQ (21.3)	<pre>&lt;ResponseParameters&gt;   &lt;PricingParameter&gt;     &lt;IncludeUpsellOffersInd&gt;true&lt;/IncludeUpsellOffersInd&gt;   &lt;/PricingParameter&gt; &lt;/ResponseParameters&gt;</pre>
OfferPriceRS (18.1 and 21.3)	<pre>&lt;Response&gt;   &lt;OtherOffers&gt;     &lt;Offer&gt;       ...     &lt;/Offer&gt;   &lt;/OtherOffers&gt;   &lt;PricedOffer&gt;     ...   &lt;/PricedOffer&gt; &lt;/Response&gt;</pre>