



Finnair Corporate Programme – guide for travel agents

Finnair Corporate Programme (FCP) is our solution for our cost-conscious corporate customers. Members of the program enjoy discounts on our long-haul flights immediately after enrolling.

Please don't distribute this travel agent's FCP quick guide leaflet to our customers.

More info for travel agents on Finnair Easy easy.finnair.com



Finnair Corporate Programme in a nutshell:

On long-haul flights

The FCP discount is 10 % from the Flex ticket type on Finnair's long-haul flights in all travel classes (Business, Premium Economy and Economy) and from all booking classes (RBDs). Some exceptions may apply on Joint Business routes.

On European flights

There is no discount on flights within Europe or on our domestic flights within Finland but when using the corporate pricing code, you will have access to the best trade price levels.

Access to PrioFlex ticket

PrioFlex is our ticket type specifically designed for our corporate customers. Beyond flexibility, PrioFlex encompasses all the most sought-after priority services; priority check-in, security, and boarding for convenient travel in crowded airports. PrioFlex is available in Economy and Premium Economy class for our contractual corporate customers via NDC and our Corporate Portal at Finnair.com.



FINNAIR



Finnair Corporate Programme discounts

Long-haul destinations operated by Finnair

On routes to/from	Discount	Applicable booking classes
From all Finnair's own destinations in Europe to Asia From all Finnair's own destinations in Asia to Europe	10 % from ticket type Flex	All booking classes in all travel classes
From North America to Finland, Baltics, Scandinavia and Asia	10 % from ticket type Flex	All booking classes in all travel classes

Same discount also applies on flights operated by our code-share partners.

From Europe to Japan

On routes to/from	Discount	Applicable booking classes
From Austria, Belgium, Czechia, Denmark, Estonia, Finland, France, Germany, Hungary, Ireland, Italy, Latvia, Lithuania, Netherlands, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden and Switzerland to Japan	10 %	C D R
	8 %	W Y B
	5 %	J E H K M
From United Kingdom to Japan	5 %	J C D R W E Y B H K M

The discount to Japan applies on Finnair marketed flights when flying via Helsinki. All other booking classes can also be priced with same corporate pricing code for combinability.

From Europe to North America

On routes to/from	Discount	Applicable booking classes
From Austria, Belgium, Denmark, France, Germany, Italy, Netherlands, Norway, Sweden and Switzerland to North America	7 %	J C D R W Y B
	5 %	E H K M
From Czechia, Estonia, Finland, Hungary, Latvia, Lithuania, Poland, Slovakia and Slovenia to North America	7 %	J C D R W Y B H
	5 %	E K M
From Spain and Portugal to North America	5 %	J C D R W E Y B H K M
From United Kingdom and Ireland to North America	5 %	C D R W E Y B

The discount to North America applies on Finnair marketed flights when flying via Helsinki. All other booking classes can also be priced with same corporate pricing code for combinability.

Short-haul routes

There is no discount on flights within Europe or on our domestic flights within Finland but when using the corporate pricing code, you will have access to the best trade price levels.

Client code

- Corporate customer's customer number is added in booking in the industry standard SSR CLID element
- See full instructions on easy.finnair.com where you can find instructions also how to handle cases where entering a customer number fails
- It is not allowed to sell a corporate fare without a client code in a booking. A warning is always sent to booking office, failure in entering a client code is subject to an ADM.

Full ticketing instructions on easy.finnair.com.

