



Finnair for Business – guide for travel agents

Finnair for Business is our solution for our cost-conscious corporate customers. Finnair for Business members enjoy discounts and benefits on our flights immediately after successful enrollment.

This quick guide leaflet is intended for travel agencies' use only. More info for travel agents on Finnair Easy easy.finnair.com

More information for customers is available on Finnair for Business Portal www.finnair.com/businesstravel



Finnair for Business in a nutshell:

Discounted international flights

The discount is 7 % from the Flex and PrioFlex ticket types on Finnair's international flights in all travel classes (Business, Premium Economy and Economy) and from all booking classes (RBDs). Exceptions apply on Joint Business routes.

Discounts are available from the country the company has registered as Finnair for Business member. Companies registered in Europe get access to discounts on departure points across Europe. However, there is no discount on our domestic routes within Finland.

Other benefits

- We will offer the best available alternative flight if customer's flight is cancelled or they miss their connecting flight on the same ticket. We are flexible and go the extra mile to find more options to meet customer's needs.
- Complimentary seat selection for standard and preferred seat types.

Access to PrioFlex ticket

PrioFlex is our ticket type specifically designed for our corporate customers. Beyond flexibility, PrioFlex encompasses all the most sought-after priority services; priority check-in, security, and boarding for convenient travel in crowded airports. PrioFlex is available in Economy and Premium Economy class for our contractual corporate customers via NDC and our Corporate Portal at Finnair.com.



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Finnair for Business discounts

Corporate registered in Europe

On routes	Discount	Applicable booking and travel classes
Within Europe (except domestic Finland)	7 % from ticket types Flex and PrioFlex	All booking classes in all cabins
From Europe to Asia (excluding Japan)	7 % from ticket types Flex and PrioFlex	All booking classes in all cabins
From Europe to Japan	5-10 % from ticket types Flex and PrioFlex depending on the market and booking class	Booking classes J, C, D, R, W, E, Y, B, H, K and M
From Europe to North America*	5-7 % from ticket types Flex and PrioFlex depending on the market and booking class	All booking classes in all cabins

*Discount applies on Finnair operated flights with a Finnair (AY) flight number to Finnair’s own destinations in the United States: New York (JFK), Chicago (ORD), Miami (MIA), Los Angeles (LAX), Seattle (SEA) and Dallas (DFW).

Corporate registered in China, Hong Kong, India, Korea, Singapore or Thailand

On routes	Discount	Applicable booking classes
To Europe	10 % from ticket types Flex and PrioFlex	All booking classes in all cabins

Corporate registered in the United States

On routes	Discount	Applicable booking classes
To Finland, Scandinavia, Baltics and Far East Asia**	10 % from ticket types Flex and PrioFlex	All booking classes in all cabins

**Discount applies on Finnair operated flights with a Finnair (AY) flight number from Finnair’s own destinations in the United States: New York (JFK), Chicago (ORD), Miami (MIA), Los Angeles (LAX), Seattle (SEA) and Dallas (DFW)..

More details on Finnair for Business at www.finnair.com/businesstravel.

Client code

- Corporate customer’s customer number is added in booking in the industry standard SSR CLID element
- Redeeming all benefits require SSR CLID element.
- See full instructions on easy.finnair.com where you can find instructions also how to handle cases where entering a customer number fails
- It is not allowed to sell a corporate fare without a client code in a booking. A warning is always sent to booking office, failure in entering a client code is subject to an ADM.

Full ticketing instructions on easy.finnair.com.

